



# 2026

## PUBLIC TRAINING CALENDAR

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EMPOWERING YOUR FUTURE



“Unlocking People and Organizational Capabilities”

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# Who We Are and What We Do

**Target Organizational Performance Solutions, Inc. (TARGET)** is one of the Philippines' leading providers of corporate trainings, offering the most comprehensive learning and development solutions across a wide range of competency areas.

Through instructor-led sessions, delivered both publicly and in-house via virtual and in-person modalities, our expert trainers conduct **over 90 training programs** annually, equipping **more than 5,000 professionals** from diverse industries and sectors with relevant, up-to-date training nationwide.

TARGET is committed to unlocking individual and organizational potential through high-quality, continuous learning. We are driven by our vision to become the most recognized, reputable, and respected training and consulting firm in the Philippines, known for developing and executing impactful growth strategies.

To date, we have proudly served the learning and development needs of **over 500 companies** from a wide array of industries, including both local enterprises and organizations with international operations.

## Unveiling Our 2026 Public Training Calendar! Future-Ready Learning Starts Here.

We're thrilled to launch our **2026 Public Training Calendar**, your gateway to cutting-edge, high-impact learning experiences designed to accelerate growth and fuel real transformation.

Each course in our lineup is carefully crafted to address today's most pressing capability gaps, equipping professionals and organizations with the skills they need to thrive in an ever-evolving business landscape. Backed by global thought leadership, real-world insights, and the latest industry trends, our programs go beyond knowledge transfer; they spark meaningful, lasting change.

### Two Powerful Ways to Learn

Whether you prefer the flexibility of Virtual Instructor-Led Training (VILT) or the immersive connection of In-Person Classroom Training (IPCT), we've mastered both. For years, we've been delivering world-class training in multiple modalities ensuring every participant enjoys a rich, engaging, and results-driven learning experience.

### Public or In-House? You Choose.

Join any of our scheduled public sessions, or bring the learning in-house for a more tailored and cost-efficient solution ideal for teams that want to grow together.

### Start planning your 2026 learning journey today.

Let's shape the future of work, one course at a time.



# Virtual Instructor-Led Training

**Break Free from Boring Webinars. Experience Live Virtual Instructor-Led Training (VILT) Like Never Before!**

Our **live Virtual Instructor-Led Training (VILT)** takes your learning beyond physical boundaries, offering engaging, interactive, and highly dynamic sessions conducted live via online platforms and collaboration tools.

Forget the flat, one-way webinars and uninspiring hybrid workshops. Our VILTs are **100% virtual and learner-centered**, replicating the depth, quality, and personal touch of in-person training. Each session is guided by a live expert instructor who facilitates real-time engagement, discussion, and individualized learning.

With an **exceptional Average Satisfaction Rating of 4.92 out of 5.0**, our VILT programs consistently deliver a complete and impactful learning experience.

**Highly Engaging. Effortlessly Convenient. Cost-Effective.**

Ready to transform how you learn? Join us virtually and stay connected, informed, and ahead.





**Unlock your full potential by experiencing the unmatched power and impact of live, face-to-face training!**

Nothing beats the benefits of face-to-face learning as you interact with other learners and instructors in a physical setting. In-person training allows you to engage more deeply, ask questions in real time, and gain first-hand knowledge through seeing, hearing, and doing. It creates space for organic conversations, meaningful collaboration, and traditional networking that enriches your learning experience and boosts retention.

To make it easy for you to tap into these benefits, we've set up dynamic training sessions in two prime locations: Metro Manila and Cebu. Plus, we're constantly adding new venues and dates, making it even easier for you to access the advantages of in-person learning. If you want training that's focused, impactful, and practical, there's no better way than joining us live and in person.

Ready to level up? Joining a live session near you is the smartest step forward.

## **In-Person Classroom Training**



## **What date, location, and modality suit you best?**

Our learning events are offered on multiple dates, locations, and modalities, providing flexibility to accommodate your personal and professional commitments.

# **Calendar of Learning Events**

JANUARY							
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird	
STRATEGIC WORKFORCE PLANNING Talent Forecasting and Optimization: Future-Proofing Your Talent Strategy	8-9	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00	
	29-30	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00	
PROBLEM ANALYSIS AND CAUSE MAPPING Find It. Fix It. Prevent It.	12	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00	
	28	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00	
INTERPERSONAL COMMUNICATION SKILLS Strengthening Workplace Dynamics Through Powerful Conversations	23	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00	
	LEADERSHIP ENHANCEMENT AND DEVELOPMENT (LEAD) Mindsets, Tools, and Strategies for Leadership Excellence	26-27	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
		29-30	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00

FEBRUARY						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
ATTENTION TO DETAIL Mastering the Art of Precision for Improved Quality and Efficiency	2	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
	BEHAVIOR EVENT INTERVIEWING The Competency-Based Interviewing and Selection	12-13	12 hours	IPCT	Metro Manila	₱ 15,300.00
SELF-LEADERSHIP MASTERY FOR PROFESSIONALS Unlocking Your Inner Leader to Drive Growth and Success	26-27	12 hours	IPCT	Cebu	₱ 13,300.00	₱ 12,300.00
	TRANSITION TO MANAGEMENT The Leadership Launchpad: Succeeding in Management and Supervision	9	8 hours	IPCT	Metro Manila	₱ 8,800.00
PERFORMANCE MANAGEMENT Driving Results Through Clear Goals, Feedback, and Accountability	18	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	10-11	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
		19-20	16 hours	IPCT	Cebu	₱ 13,800.00
	16 and 23		16 hours	VILT	Online	₱ 9,800.00

MARCH						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
ESSENTIALS OF HUMAN RESOURCE MANAGEMENT Effectively Navigating the Core HR Functions and Processes	2 and 9	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
TRAIN THE TRAINER Delivering Impactful and Engaging Learning Experiences	3-4 26-27	16 hours 16 hours	IPCT IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00
STRATEGIC THINKING From Data to Decisions: Building Strategic Clarity for Future-Ready Leaders	14 and 21	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
LEADERSHIP AND PEOPLE MANAGEMENT Essential Leadership Skills for Everyday People Management	17-18 24-25	16 hours 16 hours	IPCT IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00
WIRED TO GROW Cultivating Growth Mindset to Thrive in Learning, Work, and Life	23 30	8 hours 8 hours	IPCT IPCT	Metro Manila Cebu	₱ 8,800.00 ₱ 7,800.00	₱ 7,800.00 ₱ 6,800.00

APRIL						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
PRIORITY MANAGEMENT Take Control of Workloads. Increase Overall Productivity. Reduce Stress.	13	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
HIGH-IMPACT PRESENTATION SKILLS Deliver Confident, Clear, and Compelling Presentations	14-15 27-28	16 hours 16 hours	IPCT IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00
DELIVERING CUSTOMER SERVICE EXCELLENCE Empowering Teams to Deliver Consistent, Outstanding Service	20	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
PROACTIVE MANAGEMENT AND SUPERVISION Leading with Foresight, From Firefighting to Shaping Organizational Outcomes	21-22 29-30	16 hours 16 hours	IPCT IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00

MAY						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
EFFECTIVE WORKPLACE COMMUNICATION Enhancing Collaboration Through Better Everyday Conversations	4	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
JOB EVALUATION AND ANALYSIS Evaluating Jobs. Establishing Equity. Empowering Teams.	5-6	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
COACHING AND MENTORING Leading to Inspire, Guide, Elevate, and Unlock Potential	12-13	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
EMPLOYEE ENGAGEMENT ADVANTAGE Creating Meaningful Employee Experiences to Fuel Commitment and Drive	19-20	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
PROBLEM SOLVING AND DECISION MAKING Optimize Outcomes with Structured Problem Resolution and Decision Tools	18	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
	14-15	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
	25-26	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00

JUNE						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
BUSINESS GRAMMAR AND WRITING STYLE Polish Your Writing for Clarity, Accuracy, and Professionalism	2-3	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
PROFESSIONAL SELLING SKILLS Strategies and Techniques Every Salesperson Ought to Know	9-10	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
25-26	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00	
STRATEGIC PLANNING Charting the Course. Building Strategy. Securing the Future.	16-17	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
23-24	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00	
MANAGING DIFFICULT AND PROBLEM EMPLOYEES Strategies for Addressing Employee Performance and Behavior Challenges	29-30	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00

JULY						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
STRESS MANAGEMENT Effective Self-Care and Coping Strategies	6	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
PROFESSIONAL ETIQUETTE AND WORKPLACE CONDUCT The Professional's Edge: Manners, Behaviors, and Habits	7 27	8 hours 8 hours	IPCT IPCT	Cebu Metro Manila	₱ 7,800.00 ₱ 8,800.00	₱ 6,800.00 ₱ 7,800.00
ADVANCED HUMAN RESOURCE MANAGEMENT Elevating Talent Strategy to Drive Superior Employee Experience	13 and 20	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
RESULTS-BASED MANAGEMENT Accountability. Clarity. Results.	14-15 30-31	16 hours 16 hours	IPCT IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00
EFFECTIVE NEGOTIATION SKILLS Negotiate Smarter. Close Better Deals. Drive Stronger Results.	21-22 28-29	16 hours 16 hours	IPCT IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00

AUGUST						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
STRATEGIC TALENT ACQUISITION Attracting, Selecting, and Onboarding the Best Talent	3 and 10	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
KEY ACCOUNT MANAGEMENT Protect Turf. Grow Value. Deepen Relationships. Outsmart Competition	7 24	8 hours 8 hours	IPCT IPCT	Cebu Metro Manila	₱ 7,800.00 ₱ 8,800.00	₱ 6,800.00 ₱ 7,800.00
TRANSITION TO MANAGEMENT The Leadership Launchpad: Succeeding in Management and Supervision	11-12 27-28	16 hours 16 hours	IPCT IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00
CRITICAL THINKING SKILLS Better Judgments and Decisions Through Focused Information Analysis	17-18 25-26	16 hours 16 hours	IPCT IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00

SEPTEMBER						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
COMPETENCY MODELING AND PROFILING Defining and Building the Blueprint for Talent Management	1-2	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
EFFECTIVE COMPLAINT MANAGEMENT Handling Complaints with Empathy, Efficiency, and Professionalism	14	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
COLLABORATIVE LEADERSHIP Leading Through Connection, Communication, and Collective Action	15-16	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
COLLABORATIVE LEADERSHIP Leading Through Connection, Communication, and Collective Action	24-25	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
STRATEGIC TRAINING AND DEVELOPMENT Professionally Navigating the Full Cycle of Training and Development	21-23	24 hours	IPCT	Metro Manila	₱ 18,800.00	₱ 17,800.00
STRATEGIC TRAINING AND DEVELOPMENT Professionally Navigating the Full Cycle of Training and Development	28-30	24 hours	IPCT	Cebu	₱ 16,800.00	₱ 15,800.00

OCTOBER						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
INFLUENTIAL LEADERSHIP Moving People from Resistance to Compliance to Commitment	5 and 12	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
ASSERTIVE COMMUNICATION SKILLS Speak with Confidence and Say What Needs to Be Said the Right Way	6	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
ASSERTIVE COMMUNICATION SKILLS Speak with Confidence and Say What Needs to Be Said the Right Way	21	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
DEVELOPING FORMAL MENTORSHIP PROGRAM Crafting and Implementing a Structured Mentorship Initiative	7 and 14	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
THE PROACTIVE PROFESSIONAL Enhancing Initiative and Self-Start Capability	13	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
THE PROACTIVE PROFESSIONAL Enhancing Initiative and Self-Start Capability	20	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
ESSENTIALS OF ORGANIZATION DEVELOPMENT Core Principles and Tools for Organizational Change and Growth	22-23	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
ESSENTIALS OF ORGANIZATION DEVELOPMENT Core Principles and Tools for Organizational Change and Growth	27-28	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00

NOVEMBER						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
MANAGING CUSTOMER EXPECTATION AND SATISFACTION Turning Expectations into Positive Customer Experiences	4	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
SUCCESSION PLANNING Ensuring Continuity. Developing Talent. Securing the Future.	9 and 16	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
WORK ATTITUDE AND VALUES ENHANCEMENT Building a Value-Based, Passion-Driven Workforce	10 25	8 hours 8 hours	IPCT	Cebu Metro Manila	₱ 7,800.00 ₱ 8,800.00	₱ 6,800.00 ₱ 7,800.00
CONFLICT MANAGEMENT Turning Conflict into Collaboration for a More Productive Workplace	11 24	8 hours 8 hours	IPCT	Cebu Metro Manila	₱ 7,800.00 ₱ 8,800.00	₱ 6,800.00 ₱ 7,800.00
BREAKTHROUGH LEADERSHIP Lead Fiercely. No Excuses. No Limits. Just Breakthroughs.	17-18 26-27	16 hours 16 hours	IPCT	Cebu Metro Manila	₱ 13,800.00 ₱ 15,800.00	₱ 12,800.00 ₱ 14,800.00

DECEMBER						
Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
MEASURING TRAINING EFFECTIVENESS AND ROI From Training and Development Initiatives to Bottom-Line Results	1-2 16-17	12 hours 12 hours	IPCT	Cebu Metro Manila	₱ 13,300.00 ₱ 15,300.00	₱ 12,300.00 ₱ 14,300.00
EMOTIONAL INTELLIGENCE Cultivating Emotional Agility to Unlock Full Potential	9 15	8 hours 8 hours	IPCT	Cebu Metro Manila	₱ 7,800.00 ₱ 8,800.00	₱ 6,800.00 ₱ 7,800.00
PROFESSIONAL BUSINESS WRITING Building Credibility Through Well-Crafted Business Documents	21	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
IDEASTORM: CREATIVE THINKING FOR PROFESSIONALS Empowering Minds to Think Beyond Boundaries	22	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

# Registration Terms and Provisions

## Pricing and Fees

- The quoted rate is on a per-person basis.
- All fees payable to TARGET are subject to an additional twelve percent (12%) Expanded Value Added Tax (EVAT). For PEZA-certified companies, the program fee is subject to 0% VAT.

## Inclusions

- VILT: Full access to Zoom room, digital copy of workbook and handouts, and e-certificate of completion.
- IPCT: Digital and hard copy of workbook and handouts, lunch, AM/PM snacks, and certificate of completion.

## Discounts

- To be eligible for the Early Bird discount, payment must be completed within the specified promotional period, which typically concludes two to three weeks prior to the learning event.
- Group Registration (VILT): 3 Paid + 1 Free
- Group Registration (IPCT): 5 Paid + 1 Free

## Important Reminders

- **Public learning events are subject to change without prior notice.** TARGET reserves the right to modify event details (e.g., dates, fees, venue) and to add or remove courses listed in the public training calendar at any time.
- **Stay updated!** Subscribe to our email newsletter for regular updates on monthly public learning events by sending a subscription request to [workshops@targetopsi.com](mailto:workshops@targetopsi.com).
- **All courses in this calendar are available for in-house booking.** Contact us to request a customized in-house training proposal.

# Need training for a **group**?

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Host any of our training programs in-house for an exclusive session tailored to your organization's learning and development needs.

# In-House Training

**Date, time, venue, and content of your own choice!**

Our **in-house trainings** are tailored for organizations that value flexibility, focus, and results. We bring our top-tier experts and proven training materials straight to your location, on a schedule that works for you. This means no travel costs, no logistical headaches, just a fully customized, high-impact learning experience that drives real growth, development, and performance. All the benefits of world-class training, delivered right to your door!

**[www.targetopsi.com](http://www.targetopsi.com)**



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