



# 2026

## PUBLIC TRAINING CALENDAR

---

EMPOWERING YOUR FUTURE



“Unlocking People and Organizational Capabilities”

# Table Of Contents

- 4** Who We Are and What We Do
- 5** Preface
- 6** Virtual Instructor-Led Training (VILT)
- 7** In-Person Classroom Training (IPCT)
- 8-14** Calendar of Learning Events
- 15** Registration Terms and Provisions
- 16-17** In-House Training

# Who We Are and What We Do

**Target Organizational Performance Solutions, Inc. (TARGET)** is one of the Philippines' leading providers of corporate trainings, offering the most comprehensive learning and development solutions across a wide range of competency areas.

Through instructor-led sessions, delivered both publicly and in-house via virtual and in-person modalities, our expert trainers conduct **over 90 training programs** annually, equipping **more than 5,000 professionals** from diverse industries and sectors with relevant, up-to-date training nationwide.

TARGET is committed to unlocking individual and organizational potential through high-quality, continuous learning. We are driven by our vision to become the most recognized, reputable, and respected training and consulting firm in the Philippines, known for developing and executing impactful growth strategies.

To date, we have proudly served the learning and development needs of **over 500 companies** from a wide array of industries, including both local enterprises and organizations with international operations.

## **Unveiling Our 2026 Public Training Calendar! Future-Ready Learning Starts Here.**

We're thrilled to launch our **2026 Public Training Calendar**, your gateway to cutting-edge, high-impact learning experiences designed to accelerate growth and fuel real transformation.

Each course in our lineup is carefully crafted to address today's most pressing capability gaps, equipping professionals and organizations with the skills they need to thrive in an ever-evolving business landscape. Backed by global thought leadership, real-world insights, and the latest industry trends, our programs go beyond knowledge transfer; they spark meaningful, lasting change.

### **Two Powerful Ways to Learn**

Whether you prefer the flexibility of Virtual Instructor-Led Training (VILT) or the immersive connection of In-Person Classroom Training (IPCT), we've mastered both. For years, we've been delivering world-class training in multiple modalities ensuring every participant enjoys a rich, engaging, and results-driven learning experience.

### **Public or In-House? You Choose.**

Join any of our scheduled public sessions, or bring the learning in-house for a more tailored and cost-efficient solution ideal for teams that want to grow together.

### **Start planning your 2026 learning journey today.**

Let's shape the future of work, one course at a time.

# Virtual Instructor-Led Training

**Break Free from Boring Webinars. Experience Live Virtual Instructor-Led Training (VILT) Like Never Before!**

Our **live Virtual Instructor-Led Training (VILT)** takes your learning beyond physical boundaries, offering engaging, interactive, and highly dynamic sessions conducted live via online platforms and collaboration tools.


Forget the flat, one-way webinars and uninspiring hybrid workshops. Our VILTs are **100% virtual and learner-centered**, replicating the depth, quality, and personal touch of in-person training. Each session is guided by a live expert instructor who facilitates real-time engagement, discussion, and individualized learning.

With an **exceptional Average Satisfaction Rating of 4.92 out of 5.0**, our VILT programs consistently deliver a complete and impactful learning experience.

**Highly Engaging. Effortlessly Convenient. Cost-Effective.**

Ready to transform how you learn? Join us virtually and stay connected, informed, and ahead.





**Unlock your full potential by experiencing the unmatched power and impact of live, face-to-face training!**

Nothing beats the benefits of face-to-face learning as you interact with other learners and instructors in a physical setting. In-person training allows you to engage more deeply, ask questions in real time, and gain first-hand knowledge through seeing, hearing, and doing. It creates space for organic conversations, meaningful collaboration, and traditional networking that enriches your learning experience and boosts retention.

To make it easy for you to tap into these benefits, we've set up dynamic training sessions in two prime locations: Metro Manila and Cebu. Plus, we're constantly adding new venues and dates, making it even easier for you to access the advantages of in-person learning. If you want training that's focused, impactful, and practical, there's no better way than joining us live and in person.

Ready to level up? Joining a live session near you is the smartest step forward.

## **In-Person Classroom Training**



## **What date, location, and modality suit you best?**

Our learning events are offered on multiple dates, locations, and modalities, providing flexibility to accommodate your personal and professional commitments.

# **Calendar of Learning Events**

## JANUARY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
STRATEGIC WORKFORCE PLANNING Talent Forecasting and Optimization: Future-Proofing Your Talent Strategy	8-9	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	29-30	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
PROBLEM ANALYSIS AND CAUSE MAPPING Find It. Fix It. Prevent It.	12	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	28	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
INTERPERSONAL COMMUNICATION SKILLS Strengthening Workplace Dynamics Through Powerful Conversations	23	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
LEADERSHIP ENHANCEMENT AND DEVELOPMENT (LEAD) Mindsets, Tools, and Strategies for Leadership Excellence	26-27	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	29-30	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00

## FEBRUARY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
ATTENTION TO DETAIL Mastering the Art of Precision for Improved Quality and Efficiency	2	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
SELF-LEADERSHIP MASTERY FOR PROFESSIONALS Unlocking Your Inner Leader to Drive Growth and Success	9	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
	18	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
TRANSITION TO MANAGEMENT The Leadership Launchpad: Succeeding in Management and Supervision	10-11	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
	19-20	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
PERFORMANCE MANAGEMENT Driving Results Through Clear Goals, Feedback, and Accountability	16 and 23	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00

## MARCH

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
ESSENTIALS OF HUMAN RESOURCE MANAGEMENT Effectively Navigating the Core HR Functions and Processes	2 and 9	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
TRAIN THE TRAINER Delivering Impactful and Engaging Learning Experiences	3-4	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	26-27	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
BEHAVIOR EVENT INTERVIEWING The Competency-Based Interviewing and Selection	11-12	12 hours	IPCT	Metro Manila	₱ 15,300.00	₱ 14,300.00
	19-20	12 hours	IPCT	Cebu	₱ 13,300.00	₱ 12,300.00
LEADERSHIP AND PEOPLE MANAGEMENT Essential Leadership Skills for Everyday People Management	17-18	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	24-25	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
WIRED TO GROW Cultivating Growth Mindset to Thrive in Learning, Work, and Life	23	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
	30	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00

## APRIL

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
DELIVERING CUSTOMER SERVICE EXCELLENCE Empowering Teams to Deliver Consistent, Outstanding Service	7	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
PRIORITY MANAGEMENT Take Control of Workloads. Increase Overall Productivity. Reduce Stress.	8	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
STRATEGIC THINKING From Data to Decisions: Building Strategic Clarity for Future-Ready Leaders	18 and 25	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
HIGH-IMPACT PRESENTATION SKILLS Deliver Confident, Clear, and Compelling Presentations	23-24	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	27-28	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
TRAIN THE TRAINER Delivering Impactful and Engaging Learning Experiences	27-28	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
PROACTIVE MANAGEMENT AND SUPERVISION Leading with Foresight, From Firefighting to Shaping Organizational Outcomes	29-30	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00

## MAY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
EFFECTIVE WORKPLACE COMMUNICATION Enhancing Collaboration Through Better Everyday Conversations	4	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
JOB EVALUATION AND ANALYSIS Evaluating Jobs. Establishing Equity. Empowering Teams.	5-6	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
COACHING AND MENTORING Leading to Inspire, Guide, Elevate, and Unlock Potential	12-13	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
	19-20	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
EMPLOYEE ENGAGEMENT ADVANTAGE Creating Meaningful Employee Experiences to Fuel Commitment and Drive	18	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

## JUNE

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
BUSINESS GRAMMAR AND WRITING STYLE Polish Your Writing for Clarity, Accuracy, and Professionalism	2-3	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
LEADERSHIP AND PEOPLE MANAGEMENT Essential Leadership Skills for Everyday People Management	4-5	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
PROFESSIONAL SELLING SKILLS Strategies and Techniques Every Salesperson Ought to Know	8-9	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	22-23	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
MANAGING DIFFICULT AND PROBLEM EMPLOYEES Strategies for Addressing Employee Performance and Behavior Challenges	10-11	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
STRATEGIC PLANNING Charting the Course. Building Strategy. Securing the Future.	24-25	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
	29-30	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
SYSTEMATIC PROBLEM SOLVING AND DECISION MAKING Optimize Outcomes with Structured Problem Resolution and Decision Tools	24-25	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
	29-30	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00

## JULY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
ADVANCED HUMAN RESOURCE MANAGEMENT Elevating Talent Strategy to Drive Superior Employee Experience	1 and 6	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
PROFESSIONAL ETIQUETTE AND WORKPLACE CONDUCT The Professional's Edge: Manners, Behaviors, and Habits	7	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	27	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
EFFECTIVE NEGOTIATION SKILLS Negotiate Smarter. Close Better Deals. Drive Stronger Results.	9-10	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	28-29	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
STRESS MANAGEMENT Effective Self-Care and Coping Strategies	13	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
RESULTS-BASED MANAGEMENT Accountability. Clarity. Results.	14-15	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	30-31	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
PROJECT MANAGEMENT Practical Guide for Functional Leaders and Non-Project Managers	14-15	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	30-31	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00

## AUGUST

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
BEHAVIOR EVENT INTERVIEWING The Competency-Based Interviewing and Selection	3-4	12 hours	IPCT	Cebu	₱ 13,300.00	₱ 12,300.00
	24-25	12 hours	IPCT	Metro Manila	₱ 15,300.00	₱ 14,300.00
KEY ACCOUNT MANAGEMENT Protect Turf. Grow Value. Deepen Relationships. Outsmart Competition	10	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	26	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
CRITICAL THINKING SKILLS Strengthening Reasoning and Sound Judgment in Daily Work Situations	17	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
ATTENTION TO DETAIL Mastering the Art of Precision for Improved Quality and Efficiency	18	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
TRANSITION TO MANAGEMENT The Leadership Launchpad: Succeeding in Management and Supervision	11-12	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	27-28	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00

## SEPTEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
COMPETENCY MODELING AND PROFILING Defining and Building the Blueprint for Talent Management	1-2	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
HO-REN-SO Transforming Daily Communication into Operational Excellence	8	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	24	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
EFFECTIVE COMPLAINT MANAGEMENT Handling Complaints with Empathy, Efficiency, and Professionalism	14	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
MANAGING DIVERSITY AND MULTIGENERATIONAL TEAMS Building Stronger Teams Through Inclusive and Adaptive Leadership	15	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	25	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
STRATEGIC LEARNING AND DEVELOPMENT Building Organizational Capability Through High-Impact Learning	22-23	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
	28-29	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00

## OCTOBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
SUCCESSION PLANNING Ensuring Continuity. Developing Talent. Securing the Future.	1-2	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	22-23	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
ASSERTIVE COMMUNICATION SKILLS Speak with Confidence and Say What Needs to Be Said the Right Way	13	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
INFLUENTIAL LEADERSHIP Developing Leaders Who Inspire Action and Commitment	14	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	21	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
IDEASTORM Unlocking Creative Thinking to Inspire Bold Ideas and Break Boundaries	20	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
	27	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00

## NOVEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
MANAGING CUSTOMER EXPECTATION AND SATISFACTION Turning Expectations into Positive Customer Experiences	4	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
ESSENTIALS OF ORGANIZATION DEVELOPMENT Core Principles and Tools for Organizational Change and Growth	9 and 16	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
WORK ATTITUDE AND VALUES ENHANCEMENT Building a Value-Based, Passion-Driven Workforce	10	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	25	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
CONFLICT MANAGEMENT Turning Conflict into Collaboration for a More Productive Workplace	11	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	24	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
NEXT-LEVEL LEADERSHIP Lead Fiercely. No Limits. Just Breakthroughs.	17-18	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	26-27	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00

## DECEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
MEASURING TRAINING EFFECTIVENESS AND ROI From Training and Development Initiatives to Bottom-Line Results	1-2	12 hours	IPCT	Cebu	₱ 13,300.00	₱ 12,300.00
	16-17	12 hours	IPCT	Metro Manila	₱ 15,300.00	₱ 14,300.00
EMOTIONAL INTELLIGENCE Cultivating Emotional Agility to Unlock Full Potential	9	8 hours	IPCT	Cebu	₱ 7,800.00	₱ 6,800.00
	15	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
PROFESSIONAL BUSINESS WRITING Building Credibility Through Well-Crafted Business Documents	21	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
THE PROACTIVE PROFESSIONAL Enhancing Initiative and Self-Start Capability	22	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

# Registration Terms and Provisions

## Pricing and Fees

- The quoted rate is on a per-person basis.
- All fees payable to TARGET are subject to an additional twelve percent (12%) Expanded Value Added Tax (EVAT). For PEZA-certified companies, the program fee is subject to 0% VAT.

## Inclusions

- VILT: Full access to Zoom room, digital copy of workbook and handouts, and e-certificate of completion.
- IPCT: Digital and hard copy of workbook and handouts, lunch, AM/PM snacks, and certificate of completion.

## Discounts

- To be eligible for the Early Bird discount, payment must be completed within the specified promotional period, which typically concludes two to three weeks prior to the learning event.
- Group Registration (VILT): 3 Paid + 1 Free
- Group Registration (IPCT): 5 Paid + 1 Free

## Important Reminders

- **Public learning events are subject to change without prior notice.** TARGET reserves the right to modify event details (e.g., dates, fees, venue) and to add or remove courses listed in the public training calendar at any time.
- **Stay updated!** Subscribe to our email newsletter for regular updates on monthly public learning events by sending a subscription request to [workshops@targetopsi.com](mailto:workshops@targetopsi.com).
- **All courses in this calendar are available for in-house booking.** Contact us to request a customized in-house training proposal.

# Need training for a **group**?

---

Host any of our training programs in-house for an exclusive session tailored to your organization's learning and development needs.

# In-House Training



**Date, time, venue, and content of your own choice!**

Our **in-house trainings** are tailored for organizations that value flexibility, focus, and results. We bring our top-tier experts and proven training materials straight to your location, on a schedule that works for you. This means no travel costs, no logistical headaches, just a fully customized, high-impact learning experience that drives real growth, development, and performance. All the benefits of world-class training, delivered right to your door!

[www.targetopsi.com](http://www.targetopsi.com)



Mobile: 0917-130-8865

Landline: (032) 412-4292

Email: [workshops@targetopsi.com](mailto:workshops@targetopsi.com)  
[target.opsi@yahoo.com](mailto:target.opsi@yahoo.com)

---

Scan to find and  
like us on:

**facebook**

