TARGET
ORGANIZATIONAL PERFORMANCE SOLUTIONS, INC.

Celebrating 12 Years of EXCELLENCE

2027
PUBLIC TRAINING CALENDAR

Evolving Through Learning

Introducing Our 2027 Public Training Calendar!

Evolving Through Learning

The world of work is changing. Expectations are rising. New challenges demand new capabilities. What brought us success yesterday may not be enough to move us forward tomorrow.

In an ever-evolving business landscape, the organizations that move forward are those that never stop learning. They recognize that continuous learning is essential to staying relevant, building capabilities, embracing change, and achieving sustained growth.

At TARGET, we believe every learning experience is an opportunity to grow, adapt, and evolve. That is why our 2027 Public Training Calendar features carefully designed programs that build practical skills, broaden perspectives, and turn learning into meaningful workplace impact.



Two Ways to Learn. One Commitment to Excellence.

Choose the flexibility of **Virtual Instructor-Led Training (VILT)** or the immersive experience of **In-Person Classroom Training (IPCT).** Whichever the format, expect engaging discussions, practical applications, and purposeful learning experiences that make every session count.



Public or In-House? Grow the Way That Works for You.

Join our **scheduled public programs** or bring the learning experience directly to your organization through **customized in-house training solutions** designed around your team's unique needs and priorities.

Make Learning Your Advantage!

Explore our 2027 Public Training Calendar and take the next step toward building stronger capabilities, embracing change, and achieving lasting growth.

Let's keep learning. Let's keep evolving.

Who We Are and What We Do

TARGET ORGANIZATIONAL PERFORMANCE SOLUTIONS, INC. (TARGET) is a leading Philippine-based training and management consulting firm, delivering comprehensive learning and development solutions designed to strengthen individual capabilities, elevate organizational performance, and drive sustainable growth.

Through expertly facilitated, instructor-led programs delivered via public and customized in-house engagements, TARGET offers both face-to-face and virtual learning experiences. With a portfolio of over 100 training programs, our team of seasoned trainers and industry practitioners equips more than 5,000 professionals each year with relevant, practical, and industry-responsive competencies.

Our track record speaks to the trust organizations place in us. To date, more than 500 companies across diverse industries have entrusted TARGET with their learning and development needs, including leading local enterprises and organizations with international operations.

At TARGET, we don't just deliver training.

We develop people, strengthen organizations, and create the capabilities that move businesses forward.

How to Make the Most of This Training Calendar

Make your training planning easier by following these simple steps:

1 EXPLORE THE PROGRAM OFFERINGS
Browse the training program list and identify courses that align with your organization's learning priorities, competency requirements, and development needs.

2 CHECK THE TRAINING RATES AND VENUES
Review the corresponding program fees and scheduled training venues to help you plan your training participation and budget.

3 LEARN MORE ABOUT EACH PROGRAM
Visit our website at **www.targetopsi.com** or our **Facebook page** to explore each program's overview, learning objectives, and target participants.

4 REQUEST THE INDIVIDUAL COURSE BROCHURE
For more comprehensive course information, including detailed topics and program content, email **workshops@targetopsi.com** to request the individual course brochure.

5 PLAN YOUR LEARNING JOURNEY
Choose the programs that best address your development needs and take the next step toward strengthening individual and organizational capabilities.

NEED ASSISTANCE? *Our team is ready to help you identify the right learning solutions for your organization.*

Email: **workshops@targetopsi.com** | Mobile: **0917-130-8865**

JANUARY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
MANAGING CHALLENGING EMPLOYEES Promoting Positive Behaviors and Strengthening Workplace Discipline	11-12	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
PRIORITY MANAGEMENT Turning Competing Demands into Focused Action & Better Results	13	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
BEHAVIOR EVENT INTERVIEWING The Competency-Based Interviewing and Selection	19-20	12 hours	IPCT	Cebu	₱ 13,300.00	₱ 12,300.00
	26-27	12 hours	IPCT	Metro Manila	₱ 15,300.00	₱ 14,300.00
TRANSITION TO MANAGEMENT Moving Up from Individual Contributor to a Leadership Role	21-22	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	28-29	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00

FEBRUARY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
TRAIN THE TECHNICAL TRAINER Transforming Technical Experts into Effective Learning Facilitators	1-3	24 hours	IPCT	Metro Manila	₱ 19,800.00	₱ 18,800.00
	17-19	24 hours	IPCT	Cebu	₱ 17,800.00	₱ 16,800.00
MASTERING THE ESSENTIALS OF MANAGEMENT Building Management Excellence Through the P.O.L.C. Framework	4-5	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
	11-12	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
SELF-LEADERSHIP MASTERY FOR PROFESSIONALS Leading Yourself with Purpose, Discipline, and Confidence	9	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
DELIVERING CUSTOMER SERVICE EXCELLENCE Empowering Teams to Deliver Consistent, Outstanding Service	10	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
ATTENTION TO DETAIL Minimizing Errors Through Focus, Accuracy, and Precision	23	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

MARCH

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
LEADERSHIP AND PEOPLE MANAGEMENT Practical Leadership Skills for Managing People Effectively	4-5	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	16-17	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
SUCCESSION PLANNING Ensuring Continuity. Developing Talent. Future-Proofing Organizations.	11-12	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	18-19	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
HO-REN-SO Transforming Daily Communication into Operational Excellence	15	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
	31	8 hours	IPCT	CEBU	₱ 7,800.00	₱ 6,800.00
IDEASTORM Unlocking Creativity, Generating Ideas, and Driving Innovation	22	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

APRIL

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
EFFECTIVE COMPLAINT MANAGEMENT Handling Complaints with Empathy, Efficiency, and Professionalism	1	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
ASSERTIVE COMMUNICATION SKILLS Balancing Confidence, Respect, and Professionalism	2	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
END-TO-END SELLING SKILLS Mastering Every Stage of the Selling Process	13-14	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	27-28	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
SYSTEMATIC PROBLEM SOLVING AND DECISION MAKING Optimizing Outcomes with Structured Problem Resolution and Decision Tools	22-23	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	29-30	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00

MAY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
FAILURE MODE AND EFFECTS ANALYSIS Preventing Process Failures Through Systematic Risk Analysis	4	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
EFFECTIVE WORKPLACE COMMUNICATION Enhancing Collaboration Through Better Everyday Conversations	11	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
LEADING THROUGH INFLUENCE Developing Leaders Who Inspire Action and Commitment	12	8 hours	IPCT	CEBU	₱ 7,800.00	₱ 6,800.00
	26	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
STRATEGIC PLANNING Shaping Strategy. Aligning Priorities. Securing the Future	20-21	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	27-28	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
MANAGING CUSTOMER EXPECTATION AND SATISFACTION Aligning Service Delivery with Customer Needs and Expectations	31	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

JUNE

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
ESSENTIALS OF HUMAN RESOURCE MANAGEMENT Effectively Navigating the Core HR Functions and Processes	3-4	16 hours	VILT	Online	₱ 9,800.00	₱ 8,800.00
CRITICAL THINKING MASTERY Turning Information into Meaningful Insight and Decisive Action	8-9	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	24-25	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
COACHING AND MENTORING Leading to Inspire, Guide, Elevate, and Unlock Potential	15-16	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	22-23	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
INTERPERSONAL COMMUNICATION SKILLS Building Connections Through Meaningful Conversations	28	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

JULY

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
JOB EVALUATION AND ANALYSIS Evaluating Jobs. Establishing Equity. Empowering Teams.	1-2	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00
TRAINING DELIVERY AND FACILITATION EXCELLENCE Delivering Impactful and Engaging Learning Experiences	6-7	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	22-23	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
PROACTIVE MANAGEMENT Leading with Foresight, From Firefighting to Shaping Organizational Outcomes	13-14	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	20-21	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
PROFESSIONAL ETIQUETTE AND WORKPLACE CONDUCT Cultivating Respect, Courtesy, and Professional Responsibility	27	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
EMPLOYEE ENGAGEMENT ADVANTAGE Driving Commitment Through Positive Employee Experiences	28	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

AUGUST

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
EFFECTIVE NEGOTIATION SKILLS Negotiate Smarter. Close Better Deals. Drive Stronger Results.	3-4	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	24-25	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
PROJECT MANAGEMENT The Non-Project Manager's Guide to Successful Project Delivery	10-11	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	26-27	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
CONFLICT MANAGEMENT AND CONSTRUCTIVE DIALOGUE Turning Difficult Conversations into Meaningful Collaboration	17	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
STRESS MANAGEMENT Practical Self-Care and Effective Coping Strategies	18	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

SEPTEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
EFFECTIVE REPORT PRESENTATION Delivering Reports with Clarity, Confidence, and Impact	1	8 hours	IPCT	CEBU	₱ 7,800.00	₱ 6,800.00
	22	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
KEY ACCOUNT MANAGEMENT Protect Turf. Grow Value. Deepen Relationships. Outsmart Competition	7	8 hours	IPCT	CEBU	₱ 7,800.00	₱ 6,800.00
	21	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
COMPETENCY MODELING AND PROFILING Defining and Building the Blueprint for Talent Management	14	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
OPERATIONAL FORECASTING, CONTROL, AND ANALYSIS Driving Better Operational Decisions Through Data and Analysis	15	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
WORKFORCE CAPACITY PLANNING Aligning Workforce Resources with Operational Demands	28	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

OCTOBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
MANAGING DIVERSITY AND MULTI-GENERATIONAL TEAMS Building Stronger Teams Through Inclusive & Adaptive Leadership	1	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
ADVANCED HUMAN RESOURCE MANAGEMENT Elevating Talent Strategy to Drive Superior Employee Experience	5-6	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	28-29	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
LEADERSHIP ENHANCEMENT AND DEVELOPMENT (LEAD) Strengthening Leadership Competencies for Enhanced Organizational Performance	12-13	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	26-27	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
BUSINESS GRAMMAR AND WRITING STYLE Polish Your Writing for Clarity, Accuracy, and Professionalism	19-20	12 hours	VILT	Online	₱ 9,200.00	₱ 8,200.00

NOVEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
STRATEGIC RISK MANAGEMENT Anticipating Risks and Strengthening Organizational Resilience	5	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
ESSENTIALS OF ORGANIZATION DEVELOPMENT Principles, Processes, and Practices for Driving Organizational Change and Effectiveness	9-10	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
	25-26	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
PERFORMANCE REVIEW AND FEEDBACK Conducting Meaningful Evaluations & Performance Conversations	16	8 hours	IPCT	CEBU	₱ 7,800.00	₱ 6,800.00
	24	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
EMOTIONAL INTELLIGENCE Cultivating Emotional Agility to Unlock Full Potential	17	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

DECEMBER

Program Title	Date	Duration	Modality	Location	Regular Rate	Early Bird
STRATEGIC LEARNING AND DEVELOPMENT Building Organizational Capability Through High-Impact Learning	2-3	16 hours	IPCT	Metro Manila	₱ 15,800.00	₱ 14,800.00
	16-17	16 hours	IPCT	Cebu	₱ 13,800.00	₱ 12,800.00
THE EFFECTIVE PROFESSIONAL HABITS Building Personal Effectiveness and Strengthening Professional Excellence	7	8 hours	IPCT	CEBU	₱ 7,800.00	₱ 6,800.00
	15	8 hours	IPCT	Metro Manila	₱ 8,800.00	₱ 7,800.00
CROSS-TEAM COMMUNICATION EXCELLENCE Breaking Silos and Building Alignment Through Communication	20	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00
PROBLEM ANALYSIS AND CAUSE MAPPING Moving Beyond Symptoms to Identify and Address Root Causes	21	8 hours	VILT	Online	₱ 6,800.00	₱ 5,800.00

Registration Terms and Provisions

Pricing and Fees

- The quoted rate is on a per-person basis.
- All fees payable to TARGET are subject to an additional twelve percent (12%) Expanded Value Added Tax (EVAT). For PEZA-certified companies, the program fee is subject to 0% VAT.

Inclusions

- **VILT:** Full access to Zoom room, digital copy of workbook and handouts, and e-certificate of completion.
- **IPCT:** Digital and hard copy of workbook and handouts, lunch, AM/PM snacks, and certificate of completion.

Discounts

- To be eligible for the **Early Bird discount,** payment must be completed within the specified promotional period, which typically concludes two to three weeks prior to the learning event.
- **Group Registration (VILT):** 3 Paid + 1 Free
- **Group Registration (IPCT):** 5 Paid + 1 Free

Important Reminders

- Public learning events are subject to change without prior notice. TARGET reserves the right to modify event details (e.g., dates, fees, venue) and to add or remove courses listed in the public training calendar at any time.

BEYOND THE CALENDAR.
LEARNING BUILT AROUND YOUR NEEDS.

TARGET
ORGANIZATIONAL PERFORMANCE SOLUTIONS, INC.

Haven't found a program that fully addresses your organization's learning and development priorities? Need a different training format, a more convenient venue, or a dedicated session for multiple participants?

We bring the learning experience to you!

Through our **IN-HOUSE TRAINING SOLUTIONS,** we design and deliver customized learning programs aligned with your organization's specific needs, delivered according to your preferred schedule, modality, and location.

Whether you need to customize an existing program, develop a specialized learning intervention, or train an entire team in an exclusive run, ***we make learning more relevant, accessible, and impactful.***



LET'S BUILD THE RIGHT LEARNING SOLUTION FOR YOUR ORGANIZATION.

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